

EXECUTIVE BRIEF

# Native AI in production, owned by your team

Agentic delivery that makes your engineers and operations teams measurably faster, and an agentic offer you can sell to your own clients

PREPARED FOR

IT services firms, SaaS companies, global  
capability centers and BPM providers

PREPARED BY

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Builder

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EXECUTIVE BRIEF · THE ANSWER

## The answer in one minute

I am a senior forward-deployed engineer and native-AI architect. I build the whole stack with your team (context, models, agents, evaluation, security, deployment), prove it against your baseline and leave it running in your environment, owned by your people.

|                                                               |                                                                           |                                                                           |                                                                                               |
|---------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| <b>48 h</b><br>From your reply to a 30-minute<br>scoping call | <b>1 week</b><br>From a signed scope note to the<br>first working session | <b>3-4 wks</b><br>From data access to a first<br>evaluated, working slice | <b>2 days</b><br>Working days from any session to<br>its written summary and next<br>decision |
|---------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|

| THE DELTA                        | MEASURED BY                                                |
|----------------------------------|------------------------------------------------------------|
| One owner across the full stack  | Handoffs removed; days from question to decision           |
| An evaluated slice in weeks      | Weeks from data access to a slice that meets its threshold |
| Governance built in              | Share of agent actions carrying an authority receipt       |
| Open-source cost and sovereignty | Cost per resolved case against the frontier baseline       |

WHY NOW

## What changed, and where to start

The largest engineering organizations report AI writing or transforming code at scale ([Amazon](#); [Google](#)), BPM leaders publish touchless-resolution claims ([Infosys BPM](#)), and your clients now ask every vendor what its agentic delivery story is. Randomized evidence ([METR](#)) shows the gains are not automatic. **[PUBLIC FACT]**

| A FIRST SLICE I WOULD PROPOSE <small>[PROPOSED]</small> | MEASURED BY                     |
|---------------------------------------------------------|---------------------------------|
| Agentic delivery on one product team                    | Lead time                       |
| Modernization factory                                   | Applications upgraded per month |
| BPM process agent with green/amber/red routing          | Straight-through rate           |

PUBLISHED RESULTS

What organizations report about their own work

| ORGANIZATION            | WHAT THEY REPORTED                                                            |
|-------------------------|-------------------------------------------------------------------------------|
| Amazon                  | <a href="#">4,500 developer-years saved upgrading to Java 17</a>              |
| Google                  | <a href="#">over a quarter of new code AI-generated, then reviewed (2024)</a> |
| METR (counter-evidence) | <a href="#">experienced developers 19% slower with AI tools</a>               |

Self-reported or vendor-published, linked; achievable, not a prediction for you.

ENGAGEMENT SHAPES

Twelve ways to work together, each ending in a written decision

| SHAPE                                           | LENGTH           | SHAPE                                         | LENGTH             |
|-------------------------------------------------|------------------|-----------------------------------------------|--------------------|
| 1 · Workflow opportunity and control diagnostic | 10 business days | 7 · Production slice sprint                   | 4-8 weeks          |
| 2 · Pilot-to-production rescue                  | 2-6 weeks        | 8 · Open-weight and sovereign migration       | 4-10 weeks         |
| 3 · Architecture review and second opinion      | 1-2 weeks        | 9 · Agentic software-delivery uplift          | 3-6 weeks          |
| 4 · Go-live readiness and red-team              | 2-3 weeks        | 10 · Platform and program build               | 8-20 weeks         |
| 5 · CXO and board AI portfolio sprint           | 1-2 weeks        | 11 · Fractional principal FDE and architect   | Monthly, recurring |
| 6 · Build-vs-buy and technical due diligence    | 1-3 weeks        | 12 · Retained design authority or co-delivery | Monthly retainer   |

WHY ME

Fifteen-plus years of production AI, and the layer most programs miss

Pucho, an Indic voice assistant (2014-2020: 40,000 hours of speech data augmented to about 600,000; telecom and device partners); generative drug design in 2020 (three COVID-19 candidates approved by NIV Pune for pre-clinical trials); and today, co-founder at a US-based native-AI startup in stealth mode, working on AI governance, agentic security and context graphs.

NEXT STEP

**A 30-minute scoping call, within 48 hours of your reply**

Tell me the workflow or the stalled pilot. Within two working days you receive a written summary and a proposed starting shape; if AI is not the answer, I will say so.

BOOK A 30-MINUTE SCOPING CALL [calendly.com/vikram01jha/30-mins](https://calendly.com/vikram01jha/30-mins)

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