

EXECUTIVE BRIEF

Native AI in production, owned by your team

A senior forward-deployed engineer and AI architect who builds the whole stack with your team, proves it against your baseline, and leaves it running in your hands

PREPARED FOR	PREPARED BY	DATE
Leaders building native AI in any sector	Vikram Jha · Principal FDE · AI Architect · Builder	7 October 2026

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EXECUTIVE BRIEF · THE ANSWER

The answer in one minute

I am a senior forward-deployed engineer and native-AI architect. I build the whole stack with your team (context, models, agents, evaluation, security, deployment), prove it against your baseline and leave it running in your environment, owned by your people.

48 h From your reply to a 30-minute scoping call	1 week From a signed scope note to the first working session	3-4 wks From data access to a first evaluated, working slice	2 days Working days from any session to its written summary and next decision
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THE DELTA	MEASURED BY
One owner across the full stack	Handoffs removed; days from question to decision
An evaluated slice in weeks	Weeks from data access to a slice that meets its threshold
Governance built in	Share of agent actions carrying an authority receipt
Open-source cost and sovereignty	Cost per resolved case against the frontier baseline

WHY NOW

What changed, and where to start

Analysts expect many agentic projects to be canceled on cost, value or control ([Gartner, 2025](#)) and warn that vendor-built agents get abandoned when customers cannot evolve them on their own ([Gartner, Sep 2026](#)). Meanwhile open-weight models trail the frontier by about four months ([Epoch AI](#)) **[PUBLIC FACT]**.

IF YOUR SITUATION IS...	START WITH
One workflow hurts, but nobody knows if AI is the answer	Workflow diagnostic (10 business days)
A pilot demos well and will not ship	Pilot-to-production rescue (2-6 weeks)
Launch is close and the risk owner is nervous	Go-live readiness and red-team (2-3 weeks)
Too many ideas, no shared ranking	CXO and board AI portfolio sprint (1-2 weeks)

PUBLISHED RESULTS

What organizations report about their own work

ORGANIZATION	WHAT THEY REPORTED
JPMorganChase	double the screening volume, half the manual checks
Permanente Medical Group	1,794 working days of documentation saved in a year
Siemens	25% less reactive maintenance time in first pilots
Amazon	4,500 developer-years saved upgrading to Java 17

Self-reported or vendor-published, linked; achievable, not a prediction for you.

ENGAGEMENT SHAPES

Twelve ways to work together, each ending in a written decision

SHAPE	LENGTH	SHAPE	LENGTH
1 · Workflow opportunity and control diagnostic	10 business days	7 · Production slice sprint	4-8 weeks
2 · Pilot-to-production rescue	2-6 weeks	8 · Open-weight and sovereign migration	4-10 weeks
3 · Architecture review and second opinion	1-2 weeks	9 · Agentic software-delivery uplift	3-6 weeks
4 · Go-live readiness and red-team	2-3 weeks	10 · Platform and program build	8-20 weeks
5 · CXO and board AI portfolio sprint	1-2 weeks	11 · Fractional principal FDE and architect	Monthly, recurring
6 · Build-vs-buy and technical due diligence	1-3 weeks	12 · Retained design authority or co-delivery	Monthly retainer

WHY ME

Fifteen-plus years of production AI, and the layer most programs miss

Pucho, an Indic voice assistant (2014-2020: 40,000 hours of speech data augmented to about 600,000; telecom and device partners); generative drug design in 2020 (three COVID-19 candidates approved by NIV Pune for pre-clinical trials); and today, co-founder at a US-based native-AI startup in stealth mode, working on AI governance, agentic security and context graphs.

NEXT STEP

A 30-minute scoping call, within 48 hours of your reply

Tell me the workflow or the stalled pilot. Within two working days you receive a written summary and a proposed starting shape; if AI is not the answer, I will say so.

BOOK A 30-MINUTE SCOPING CALL calendly.com/vikram01jha/30-mins

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Vikram Jha — Principal FDE · AI Architect · Builder. Co-Founder at a US-based native-AI startup in stealth mode, working on AI governance, agentic security and context graphs.